

# 000-963

## IBM

### *Storage Sales for N series Version 1*

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**Question: 1**

A customer needs a cost-effective RAID implementation for an N5600. What is the appropriate RAID level?

- A. RAID 5
- B. RAID 4
- C. RAID 3
- D. RAID DP

**Answer: B**

**Question: 2**

A customer's database has been corrupted. The customer is using N series and is following data protection recommendations. Which tool is used to quickly recover the data to its previous state?

- A. SnapVault
- B. SyncMirror
- C. SnapRestore
- D. SnapManager

**Answer: C**

**Question: 3**

What is the primary difference between SnapLock Compliance and SnapLock Enterprise?

- A. SnapLock Compliance and SnapLock Enterprise are licensed differently but provide the same features.
- B. SnapLock Compliance is tiered for data sets below 50TB, while SnapLock Enterprise is designed primarily for large enterprise environments over 50TB of protected data.
- C. SnapLock Enterprise is designed to help organizations address strict records-retention regulations, such as SEC Rule 17a-4, HIPAA and Sarbanes-Oxley. SnapLock Compliance allows defining retention best practices, while allowing administrators to delete entire SnapLock Compliance volumes when needed.
- D. SnapLock Compliance is designed to help organizations address strict records-retention regulations, such as SEC Rule 17a-4, HIPAA and Sarbanes-Oxley. SnapLock Enterprise allows defining retention best practices, while allowing administrators to delete entire SnapLock Enterprise volumes when needed.

**Answer: D**

**Question: 4**

A customer requires 500GB on an N5600 to be backed up in an hour. Encryption is required. What is the least expensive solution that meets the customer's requirements?

- A. a TS3200 with two LTO4 SCSI drives
- B. a TS3400 with two Enterprise drives
- C. a TS3100 with two fibre LTO4 drives
- D. a TS3500 with two fibre LTO4 drives

**Answer: B**

**Question: 5**

Which software feature is used as part of a Business Continuity strategy?

- A. iSCSI

- B. FlexVol
- C. SnapMirror
- D. CIFS Protocol

**Answer: C**

**Question: 6**

Which software feature is used to recover a file that has been corrupted?

- A. iSCSI
- B. FlexVol
- C. FilerView
- D. SnapRestore

**Answer: D**

**Question: 7**

A Business Partner has received a lead for an N series solution. The sales representative has learned that this is the first opportunity for an N series solution for this customer. Best practices would have the sales representative include which item as part of the priced proposal for a new customer?

- A. financing alternatives
- B. implementation services
- C. IBM hardware maintenance
- D. IBM software maintenance

**Answer: B**

**Question: 8**

What is the main advantage of RAID-DP over RAID 5?

- A. RAID-DP uses SATA and FC drives.
- B. RAID-DP can support a double disk drive failure.
- C. RAID-DP can support a triple disk drive failure.
- D. RAID-DP uses less physical drives than any other RAID.

**Answer: B**

**Question: 9**

A customer needs the ability to save data as read-only and un-erasable for a specified period of time. Which feature provides this capability?

- A. SnapVault
- B. SnapLock Enterprise
- C. SnapLock Compliance
- D. LockVault Enterprise

**Answer: C**

**Question: 10**

The elimination of redundant data is managed by which feature?

- A. Data De-Duplication Manager
- B. Advanced De-Duplication Manager

- C. Advanced Single Instance Storage
- D. Advanced Information Management System

**Answer: C**

**Question: 11**

What are the five steps in IBM's Project Green plan?

- A. Diagnose, Build, Virtualize, Manage, Cool
- B. Predict, Build, Consolidate, Manage, Cool
- C. Diagnose, Build, Consolidate, Manage, Cool
- D. Predict, Diagnose, Virtualize, Manage, Cool

**Answer: A**

**Question: 12**

A customer wants to evaluate instant restores on an N series. Which facility could a Business Partner utilize to show the customer this functionality?

- A. IBM Palisades Conference Center
- B. IBM Solution Development Center
- C. IBM Executive Business Institute
- D. Business Partner Innovation Center

**Answer: D**

**Question: 13**

Which RAID level supports disk mirroring on an n3700?

- A. RAID 4
- B. RAID 10
- C. RAID DP
- D. None. Disk mirroring is not supported on N series.

**Answer: D**

**Question: 14**

Within the Information Lifecycle Management strategy, under which storage tier should a customer categorize the production database volumes?

- A. Offline
- B. Archive
- C. Primary
- D. Near-line

**Answer: C**

**Question: 15**

Which competitor claims to have the most scalability in terms of native capacity?

- A. HP
- B. HDS
- C. EMC
- D. Dell

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