

1Z0-610

Oracle

Siebel CRM On Demand 2006 administrator

OfficialCerts.com is a reputable IT certification examination guide, study guides and audio exam provider. We ensure that you pass your 1Z0-610 exam in first attempt and also get high scores to acquire Oracle certification.

If you use OfficialCerts 1Z0-610 Certification questions and answers, you will experience actual 1Z0-610 exam questions/answers. We know exactly what is needed and have all the exam preparation material required to pass the exam. Our Oracle exam prep covers over 95% of the questions and answers that may be appeared in your 1Z0-610 exam. Every point from pass4sure 1Z0-610 PDF, 1Z0-610 review will help you take Oracle 1Z0-610 exam much easier and become Oracle certified.

Here's what you can expect from the OfficialCerts Oracle 1Z0-610 course:

- * Up-to-Date Oracle 1Z0-610 questions as experienced in the real exam.*
- * 100% correct Oracle 1Z0-610 answers you simply can't find in other 1Z0-610 courses.*
- * All of our tests are easy to download. Your file will be saved as a 1Z0-610 PDF.*
- * Oracle 1Z0-610 brain dump free content featuring the real 1Z0-610 test questions.*

Oracle 1Z0-610 certification exam is of core importance both in your Professional life and Oracle certification path. With Oracle certification you can get a good job easily in the market and get on your path for success. Professionals who passed Oracle 1Z0-610 exam training are an absolute favorite in the industry. You will pass Oracle 1Z0-610 certification test and career opportunities will be open for you.

<http://tripleamarine.com/?cert=exams.asp?examcode=1Z0-610>



Exam Name:	Siebel CRM On Demand 2006 administrator Exam		
Exam Type:	Oracle		
Exam Code:	1Z0-610	Total Question	81

Question: 1

By default, how are sales quotas tracked in CRM On Demand?

- A. Quotas are tracked on the Sales Quota Dashboard
- B. Quotas are tracked on the My Sales Quota Report
- C. Quotas are tracked through automatically generated forecasts
- D. Quotas are tracked on the Opportunities screen

Answer: C

Question: 2

What happens if you do not map every field in your source file during an import?

- A. You receive a warning message, but can choose to continue without mapping the non-required fields
- B. The Next button on the mapping step does not become active until all fields are mapped
- C. You do not receive an alert, but no records will get imported into CRM On Demand
- D. You receive an alert, and cannot continue until all required and non-required fields are mapped

Answer: A

Question: 3

Bill Williams is a manager of a sales team. His role gives him Read/Create default access to accounts. Jane Jones is a sales representative who reports to Bill Williams. Her role gives her Create-Only default access to accounts and Read/Edit/Delete owner access. Jane owns the ACE Industries account record in Siebel CRMOnDemand. Jane changes the owner on the ACE Industries account to Frank Ford, a sales representative who does not report to Bill Williams, but to a sales manager on another team. What kind of access does Jane now have to the ACE Industries record?

- A. No Access
- B. Read/Create
- C. Read/Edit/Delete
- D. Read-Only

Answer: A

Question: 4

Siebel CRM On Demand calculates expected revenue based on the probability associated with the sales stage and the opportunity revenue. Using the sales stage probabilities below, what is the expected revenue of a \$100,000 opportunity in the Qualified Lead stage? Qualified Lead = 30% Building Vision = 50% Short List = 70% Negotiation = 90% Closed/Won = 100%

- A. \$3,000
- B. \$70,000
- C. \$30,000
- D. \$100,000

Answer: C

Question: 5

Your customer is concerned about the Siebel CRM On Demand environment going down, negatively affecting his business. Which of the following can you cite to reassure your customer that Siebel CRM On Demand is designed for High Availability? Choose three.

Exam Name:	Siebel CRM On Demand 2006 administrator Exam		
Exam Type:	Oracle		
Exam Code:	1Z0-610	Total Question	81

- A. Clustered servers
- B. Redundancy within the hardware and network components
- C. Load Balancing
- D. Database de-normalization
- E. JavaScript usage

Answer: A, B, C

Question: 6

Your customer is concerned about the Siebel CRM On Demand environment performing slowly, negatively affecting her business. Which of the following can you cite to reassure your customer that Siebel CRM On Demand is designed for High Performance? Choose three.

- A. Load Balancing
- B. Extensive JavaScript usage
- C. Redundancy within the hardware and network components
- D. Database caching
- E. Extensive indexing

Answer: A, D, E

Question: 7

Your customer is concerned about the Siebel CRM On Demand environment providing the necessary security to protect their data. Which of the following can you cite to reassure your customer that Siebel CRM On Demand is designed for High Security? Choose three.

- A. Reliable high-bandwidth Internet access
- B. Single-layer LAN architecture to isolate data
- C. 128-bit encryption through secure socket layer (SSL)
- D. System of Wireless networks providing WiFi access points
- E. Anti-virus protection at the server-level

Answer: A, C, E

Question: 8

Which of the following settings are available to the Administrator for setting sign-in and password controls? Choose three.

- A. Maximum number of sign-in attempts allowed
- B. New password must be different from old password checkbox
- C. Alpha-numeric password required checkbox
- D. Minimum password length requirement
- E. Maximum password length requirement

Answer: A, B, D

Question: 9

Your company has decided to change the password requirements and force new policies into effect immediately. As the Administrator, what must you do?

- A. Click the Reset All Passwords button on the company Profile, and then modify the password controls.
- B. Modify the password controls and distributes new default passwords to all users.
- C. Modify the password controls only. Changes take effect with each user's next login.

OfficialCerts.com Certification Exam Full Version Features;

- Verified answers researched by industry experts.
- Exams **updated** on regular basis.
- Questions, Answers are downloadable in **PDF** format.
- **No authorization** code required to open exam.
- **Portable** anywhere.
- 100% success **Guarantee**.
- **Fast**, helpful support 24x7.

View list of All exams we offer;

<http://www.officialcerts.com/allexams.asp>

To contact our Support;

<http://www.officialcerts.com/support.asp>

View FAQs

<http://www.officialcerts.com/faq.asp>

Download All Exams Samples

<http://www.officialcerts.com/samples.asp>

To purchase Full Version and updated exam;

<http://www.officialcerts.com/allexams.asp>



Shop now using **PayPal**



3COM	CompTIA	Filemaker	IBM	LPI	OMG	Sun
ADOBE	ComputerAssociates	Fortinet	IISFA	McAfee	Oracle	Sybase
APC	CWNP	Foundry	Intel	McData	PMI	Symantec
Apple	DELL	Fujitsu	ISACA	Microsoft	Polycom	TeraData
BEA	ECCouncil	GuidanceSoftware	ISC2	Mile2	RedHat	TIA
BICSI	EMC	HDI	ISEB	NetworkAppliance	Sair	Tibco
CheckPoint	Enterasys	Hitachi	ISM	Network-General	SASInstitute	TruSecure
Cisco	ExamExpress	HP	Juniper	Nokia	SCP	Veritas
Citrix	Exin	Huawei	Legato	Nortel	See-Beyond	Vmware
CIW	ExtremeNetworks	Hyperion	Lotus	Novell	Google	

You have made the
Right Choice

You are becoming member of most comprehensive, accurate, highest quality and lowest cost certification resource in the world.

