

646-578

Cisco

Advanced Security for Account Managers

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Exam Name:	Advanced Security for Account Managers		
Exam Type:	Cisco	Exam Code:	646-578
Certification:	Cisco Specialist	Total Questions:	60

Question: 1

You want to know how soon the customer is likely to make a purchasing decision. What is the best question to ask?

- A. How dissatisfied are you with your current solution?
- B. What products are you evaluating this year?
- C. Do you usually finance your network security purchases?
- D. When does your contract on your current solution expire?

Answer: B

Question: 2

Which compliance standard will directly affect the security policy of a local bookstore?

- A. PCI
- B. SOX Act
- C. HIPPA
- D. Basel II

Answer: A

Question: 3

Which two of these describe how security contributes to profitability? (Choose two.)

- A. By not complying with government regulations
- B. By enabling businesses to gain the maximum advantage from advanced technologies
- C. By decreasing downtime and productivity losses
- D. By providing access to information based on need rather than location
- E. By providing the company an insurance policy

Answer: B,C

Question: 4

What are three key reasons to use Cisco Security Agent? (Choose three.)

- A. Antivirus
- B. Split horizon
- C. Policy enforcement
- D. E-mail monitoring
- E. Zero-day protection
- F. Authentication proxy
- G. Integration with microsoft outlook

Answer: A,C,E

Question: 5

Which government regulation was designed to restore investor confidence in the financial reporting of public companies?

- A. Basel II
- B. PCI
- C. SOX Act
- D. GLBA

Answer: C

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